

## THIRTY-FOUR WILBERT LICENSEES RECOGNIZED FOR SPECIAL ACHIEVEMENTS

BROADVIEW, IL, February 11, 2016 – Thirty-four Wilbert Licensees were recognized for sales accomplishments in 2015 at the Wilbert Funeral Services, Inc (WFSI) Annual Sales Meeting.

Sunnycrest, Inc., Auburn, NY, was honored with a Special Achievement Award for their initiatives in advancing the Wilbert ESP<sup>®</sup> application among their customers.

Two awards for sales growth in lined burial vaults were presented. Norwalk Wilbert Vault Company, Bridgeport, CT received the award for the greatest growth in the number of lined burial vaults interred in 2015 over 2014, while Omaha Wilbert Vaults, Omaha, NE achieved the greatest percentage increase in lined burial vaults.

For cremation product sales, Brutsche Concrete Products, St. Joseph, MI earned the award for the greatest growth in units. Minnick Services Corp, Fort Wayne, IN achieved the greatest percentage growth in cremation products.

Thirty Wilbert Licensees received the Wilbert 110% Club award, which recognizes those whose 2015 burial vault sales were at least 110% of their 2014 sales. Recipients were:

Whited Cemetery Service, Menifee, CA
Florida Wilbert, Davie, FL
Northern Illinois Vault Co., Inc., Belvidere, IL
Kelley Vault Co., Inc., Champaign, IL
Farmington Wilbert Vault Co., Farmington, IL
Peoria Wilbert Vault Co., Inc., Metamora, IL
Schultz Wilbert Vault Co., Streator, IL
Williams Wilbert Vault Works, Inc., Des Moines, IA
Wilbert Funeral Services, Parsons, KS
Wilbert Funeral Services, Wichita, KS
Washington Wilbert Vault Works, Inc., Laurel, MD
Alpena Wilbert Vault Co., Alpena, MI
West Michigan Burial Vault Co., Muskegon, MI

May Wilbert Vault Corp., Port Huron, MI Brown-Wilbert, Inc., Austin, MN Brown-Wilbert, Inc., Morris, MN Jackson MS Wilbert Burial Vault Co., Jackson, MS Wilbert Funeral Services, Jackson, MO Bayard Wilbert Vaults, Inc., Bayard, NE Omaha Wilbert Vaults, Omaha, NE Crews, Farrell & Mead, Wayne, NJ Wilbert Funeral Services, Jamestown, NY Longstreth-Wilbert, Galion, OH Tri-State Wilbert Vault Co., Ironton, OH Wilbert of Pittsburgh, Inc., Pittsburgh, PA Ringtown Wilbert Vault Works, Inc., Ringtown, PA Penn/Mar Wilbert, York, PA Memphis Burial Vault Co., Memphis, TN Oneida Concrete Products, Inc., Rhinelander, WI Brown-Wilbert, Inc., Sun Prairie, WI

"Our sincere appreciation and congratulations go out to these Wilbert Licensees for their exceptional accomplishments," said Mark Klingenberger, Vice-President Sales & Marketing, WFSI. "As the funeral professionals they serve can attest, the Wilbert Licensees play a key role in providing outstanding products and a good experience for families. It is that consistency in product and service quality that helps grow their reputation and sales. I am proud to recognize these organizations with these special achievement awards."

To find these and other Wilbert Licensee, visit <u>www.wilbert.com/funeral-professionals/find-a-</u> <u>wilbert-licensee/</u>